

EXHIBIT A: PRICING PAGE
 West Virginia Division of Natural Resources
 State Parks and Recreation – Carnifex Ferry Battlefield State Park
 Open-End Contract for Engravable Polymer Signboard Materials

Item	King ColorCore		Alternate Material Manufacturer	Bid Cost per Sheet	Qty*	Extended Cost
	Size	Current Colors				
3.1.1	3/4" x 4' x 8'	Custom Brown/Yellow/Brown	King Plastics	225	120	\$ 27,600
	3/4" x 4' x 8'	Color Cape Cod Red/Yellow/Cape Cod Red	↓	262.50	120	\$ 31,500
	3/4" x 4' x 8'	Green/White/Green		225	20	\$ 4,500
	3/4" x 4' x 8'	Brown/Tan/Brown		225	20	\$ 4,500
	3/4" x 4' x 8'	Brown/White/Brown		225	5	\$ 1,125
	3/4" x 4' x 8'	Black/White/Black		225	5	\$ 1,125
	3/4" x 4' x 8'	Gray/Black/Gray		Polymer Ind	225	10
	1/2" x 4' x 8'	Red/White/Red	King Plastics	150	10	\$ 1,500
	1/2" x 4' x 8'	Gray/Black/Gray	Polymer Ind	150	10	\$ 1,500
	1/2" x 4' x 8'	Black/White/Black	King Plastics	150	10	\$ 1,500
	1/2" x 4' x 8'	Blue/White/Blue		150	10	\$ 1,500
	1/4" x 4' x 8'	Red/White/Red		75	6	\$ 450
	1/4" x 4' x 8'	Black/White/Black		75	6	\$ 450
	1/4" x 4' x 8'	Blue/White/Blue		75	6	\$ 450
Total Bid Amount:						\$ 79,350

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*Quantity is listed to give an estimated annual usage for bidding purposes only. No future use is guaranteed or implied.



 Authorized Vendor Signature

7/9/2020

 Date

* See attached receipt with notes.
 Bid cost per sheet MUST include shipping to Carnifex Ferry Battlefield State Park.

Exhibit A Recap

Sheet Size	Colors	Manufacturer	Bid Cost Per Sheet	QTY Requested	MOQ	BKT Cost (based on requested quantity)	EXT Cost (based on requested quantity + MOQ)	Notes/Clarifications
3/4x4x8	Brown/Yellow/Brown	King Plastics	\$225.00	120		\$27,000.00	\$27,000.00	Custom Color
3/4x4x8	Cape Cod Red/Yellow/Cape Cod Red	King Plastics	\$262.50	120		\$31,500.00	\$31,500.00	Custom Color
3/4x4x8	Green/White/Green	King Plastics	\$225.00	20		\$4,500.00	\$4,500.00	
3/4x4x8	Brown/Tan/Brown	King Plastics	\$225.00	20		\$4,500.00	\$4,500.00	
3/4x4x8	Brown/White/Brown	King Plastics	\$225.00	5		\$1,125.00	\$1,125.00	
3/4x4x8	Black/White/Black	King Plastics	\$225.00	5		\$1,125.00	\$1,125.00	
3/4x4x8	Gray/Black/Gray	Polymer Industries	\$225.00	10	20	\$2,250.00	\$4,500.00	20 sheet minimum with Polymer Industries (using their standard Dolphin Grey), King Plastics requires 50 sheet minimum. We supply either at your preference.
1/2x4x8	Red/White/Red	King Plastics	\$150.00	10		\$1,500.00	\$1,500.00	
1/2x4x8	Gray/Black/Gray	Polymer Industries	\$150.00	10	20	\$1,500.00	\$3,000.00	20 sheet minimum with Polymer Industries (using their standard Dolphin Grey), King Plastics requires 75 sheet minimum. We can supply either at your preference.
1/2x4x8	Black/White/Black	King Plastics	\$150.00	10		\$1,500.00	\$1,500.00	
1/2x4x8	Blue/White/Blue	King Plastics	\$150.00	10		\$1,500.00	\$1,500.00	
1/4x4x8	Red/White/Red	King Plastics	\$75.00	6		\$450.00	\$450.00	
1/4x4x8	Black/White/Black	King Plastics	\$75.00	6		\$450.00	\$450.00	
1/4x4x8	Blue/White/Blue	King Plastics	\$75.00	6		\$450.00	\$450.00	
						\$79,350.00	\$83,100.00	

*Polymer Industries material is an equivalent, we have provided this to your group on previous orders, including the Dolphin Grey noted.

*Lead time is 6 weeks ARO

*Material to ship within 12 months of PO date

*Quantity may vary +/-10% due to custom run

TPI Total Plastics Inc
 Find us online at totalplastics.com
 1850 Columbus Ave | Fallsburgh, PA 25233 | 412-322-2678 | 877-339-6925

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 Branch Manager
 Office: 412-322-1072
 Cell: 330-280-6107
 Email: mbacon@totalplastics.com

REQUEST FOR QUOTATION
West Virginia Division of Natural Resources
State Parks and Recreation – Carnifex Ferry Battlefield State Park
Open-End Contract for Engravable Polymer Signboard Materials

SPECIFICATIONS

1. **PURPOSE AND SCOPE:** The West Virginia Division of Natural Resources is soliciting bids on behalf of the State Parks and Recreation Section to establish an open-end contract for engravable polymer signboard, delivered to Carnifex Ferry Battlefield State Park Sign Shop in Summersville WV.
2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
 - 2.1 “**Contract Item**” or “**Contract Items**” means the list of items identified in Agency 3.1 below and on the Pricing Page.
 - 2.2 “**King ColorCore**” is an engravable high-density polyethylene sheet with multiple layers of contracting colors. More information may be found at www.kingplastic.com.
 - 2.3 “**Pricing Page**” means the schedule of prices, estimated order quantity, and totals contained in wvOASIS or attached hereto as Exhibit A, and used to evaluate the Solicitation responses.
 - 2.4 “**Solicitation**” means the official notice of an opportunity to supply the State with goods or services that is published by the West Virginia Division of Natural Resources.
3. **GENERAL REQUIREMENTS:**
 - 3.1 **Contract Items and Mandatory Requirements:** Vendor shall provide Agency with the Contract Items listed below on an open-end and continuing basis. Contract Items must meet or exceed the mandatory requirements as shown below.
 - 3.1.1 **Sheet must be King ColorCore, 4' x 8' engravable polymer signboard, or equal.**
 - 3.1.1.1 **Colors and thickness must include but not limited to:**
 - 3/4" Custom Color - Brown/Yellow/Brown
 - 3/4" Custom Color - Cape Cod Red/Yellow/Cape Cod Red
 - 3/4" Green/White/Green
 - 3/4" Brown/Tan/Brown
 - 3/4" Brown/White/Brown
 - 3/4" Black/White/Black
 - 3/4" Gray/Black/Gray
 - 1/2" Red/White/Red
 - 1/2" Gray/Black/Gray
 - 1/2" Black/White/Black

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½" Blue/White/Blue
¼" Red/White/Red
¼" Black/White/Black
¼" Blue/White/Blue

- 3.1.1.2 Material outer skin thickness must not exceed 0.08 inch with no core color bleed through.
- 3.1.1.3 Material must be multi-color engravable high-density polyethylene 4'x8' sheet with multiple layers of contrasting colors.
- 3.1.1.4 Vendors bidding alternate materials must submit a sample to show color and surface finish. Agency reserves the right to request these samples. Vendor must submit any requested samples and/or literature within 48 hours of request.

3.1.2 All pricing must include shipping fees.

- 3.1.2.1 Orders will be placed in accordance to vendor's minimum order requirements. Vendor's minimum order shall not exceed 125 sheets.
- 3.1.2.2 Product must be free of scratches and handling damages upon delivery. Damaged or scratched material will be returned at the Vendors expense.

4. CONTRACT AWARD:

- 4.1 **Contract Award:** The Contract is intended to provide the Agency with a purchase price on all Contract Items. The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall total cost as shown on the Pricing Page.
- 4.2 **Pricing Page:** Vendor should complete the Pricing Page by including the bid cost per sheet (shipping fees to be included), extended cost using the estimated annual usage number supplied, and total bid amount. Do not make changes to the bid form. Vendor should complete the Pricing Page in its entirety as failure to do so may result in Vendor's bids being disqualified.

The Pricing Page contains a list of the Contract Items and estimated purchase volume. The estimated purchase volume for each item represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.

Vendor should electronically enter the information into the Pricing Page through wvOASIS, if available, or as an electronic document.

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5. ORDERING AND PAYMENT:

- 5.1 Ordering:** Vendor shall accept orders through wvOASIS, regular mail, facsimile, e-mail, or any other written form of communication. Vendor may, but is not required to, accept on-line orders through a secure internet ordering portal/website. If Vendor has the ability to accept on-line orders, it should include in its response a brief description of how the Agency may utilize the on-line ordering system. Vendor shall ensure that its on-line ordering system is properly secured prior to processing Agency orders on-line.
- 5.2 Payment:** Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

6. DELIVERY AND RETURN:

- 6.1 Delivery Time:** Vendor shall deliver standard orders within forty-five (45) calendar days after orders are received. Vendor shall deliver emergency orders within thirty (30) calendar day(s) after orders are received. Vendor shall ship all orders in accordance with the above schedule.
- 6.2 Late Delivery:** The Section placing the order under this Contract must be notified in writing if orders will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be grounds for cancellation of the delayed order, and/or obtaining the items ordered from a third party.

Any Section seeking to obtain items from a third party under this provision must first obtain approval of the Chief Procurement Officer.

- 6.3 Delivery Payment/Risk of Loss:** Standard order delivery shall be F.O.B. destination to the Agency's location. Vendor shall include the cost of standard order delivery charges in its bid pricing/discount and is not permitted to charge the Agency separately for such delivery. The Agency will pay delivery charges on all emergency orders provided that Vendor invoices those delivery costs as a separate charge with the original freight bill attached to the invoice.
- 6.4 Return of Unacceptable Items:** If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.

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6.5 Return Due to Agency Error: Items ordered in error by the Agency will be returned for credit within thirty (30) days of receipt, F.O.B. Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for items not in a resalable condition shall be the lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.

7. VENDOR DEFAULT:

7.1 The following shall be considered a vendor default under this Contract.

7.1.1 Failure to provide Contract Items in accordance with the requirements contained herein.

7.1.2 Failure to comply with other specifications and requirements contained herein.

7.1.3 Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.

7.1.4 Failure to remedy deficient performance upon request.

7.2 The following remedies shall be available to Agency upon default.

7.2.1 Immediate cancellation of the Contract.

7.2.2 Immediate cancellation of one or more release orders issued under this Contract.

7.2.3 Any other remedies available in law or equity.

8. MISCELLANEOUS:

8.1 No Substitutions: Vendor shall supply only Contract Items submitted in response to the Solicitation unless a contract modification is approved in accordance with the provisions contained in this Contract.

8.2 Vendor Supply: Vendor must carry sufficient inventory of the Contract Items being offered to fulfill its obligations under this Contract. By signing its bid, Vendor certifies that they can supply the Contract Items contained in its bid response.

8.3 Reports: Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased, and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing

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the items purchased during the term of this Contract, the quantity purchased for each of those items, and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.

- 8.4 Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Mike Bacon (TPI Branch Manager)

Telephone Number: 412-322-1072

Fax Number: 412-322-2678

Email Address: Bacon.m@TotalPlastics.com

Total Plastics – Bid Submission:

ATTN – Jamie H Adkins

SEALED BID:

BUYER: Jamie H Adkins

SOLICITATION NUMBER: ARFQ DNR20*69

BID CLOSING DATE: Thursday, JULY 9, 2020

BID CLOSING TIME: 1:30 p.m. ET

FAX NUMBER: 304-558-2165

Please let us if you have any questions.

Thanks for the opportunity, we look forward to working with you on this package!



Michael Bacon, MBA

Branch Manager

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Email: mbacon.m@totalplastics.com

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